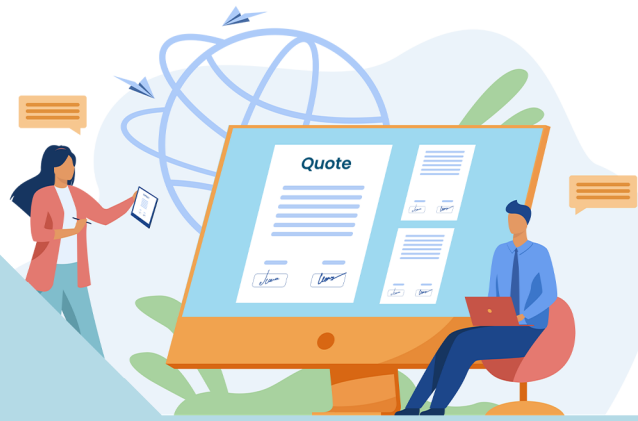


CASE STUDY

Streamlined Quoting Process for Enhanced Business Communication



ABOUT

Dedalus Group is Europe's leading provider of healthcare and diagnostic software, driving digital transformation for over 7,500 healthcare organizations and 5,700 labs and diagnostic centers globally, impacting the care of more than 540 million people worldwide. Their comprehensive solutions span the entire continuum of care, offering open, standards-based technologies to support all stakeholders in the healthcare ecosystem, with the goal of delivering better care and promoting a healthier planet.

CHALLENGE

The challenge was to **generate a large volume of automated quotes** in Dynamics 365 with high quality and precision, quickly and effortlessly. This required addressing bottlenecks, boosting productivity, and preserving business processes. Additionally, as an international company operating in various regions, Dedalus needed multiple quote templates tailored to the specific requirements of each region.

SOLUTION

With DocumentsCorePack, Dedalus successfully implemented **templates and customized designs tailored to their business process requirements**. This empowered users to effortlessly **generate quotes in a reliable and user-friendly manner**, enabling them to send these quotes directly to customers through a highly efficient workflow. The integration between Dynamics 365 and DocumentsCorePack, using **One-Click-Actions**, made business communications more flexible, faster, and simpler.

01 ▶ Streamlined Document Creation and Enhanced Efficiency

The integration of DocumentsCorePack (DCP) into their Dynamics 365 environment simplified the process of creating documents. Users can easily access quotes within Dynamics, select the relevant template, and generate the required documents in just a few clicks. This seamless workflow enables quick and straightforward document creation, enhancing user efficiency.

02 ▶ Easy Template Customization for Regional Requirements



DCP's Template Designer supports a variety of templates tailored to different regions, languages, and designs. This ensures that each document aligns with specific local business requirements, whether in terms of legal compliance or cultural preferences. By offering this level of customization, DCP enables Dedalus to meet the unique needs of their diverse customer base.

03 ▶ Automated Document Processing for Improved Customer Experience



Once a document is created, it is automatically downloaded to the user's desktop, allowing for fast and efficient handling. This automation streamlines the document management process, reducing manual tasks and ensuring that all relevant information is captured in the final document. As a result, users can quickly send out accurate, professional documents to customers, saving time and improving overall communication efficiency.



CONCLUSION

The implementation of DocumentsCorePack has significantly transformed Dedalus Group's quoting process. By integrating customized templates and designs into their Dynamics 365 environment, they achieved a seamless and efficient workflow that allows users to generate and send quotes with ease. This not only enhances the flexibility and speed of business communications but also ensures that all documents meet the specific needs of different regions. Overall, the DocumentsCorePack has proven to be a valuable asset in improving productivity and maintaining high-quality standards in Dedalus Group's operations.

Are you ready to revolutionize the way you handle your documents too?



START YOUR 14-DAYS FREE TRIAL!

All features and support included



“ DocumentsCorePack is giving us full flexibility to maintain the different regional needs in an easy way! ”

Eefje Van Ranst, ERP and Applications Governance Manager | DITG