

The power of automatic generated documents from templates and Dynamics 365 data

Created in 1984, the Maisons Pierre Group builds individual houses in more than 25 departments in France. With more than 50,000 houses built, the company is one of the leaders in home ownership in France, offering innovative and energy-efficient single-family homes at the best value for money on the market.

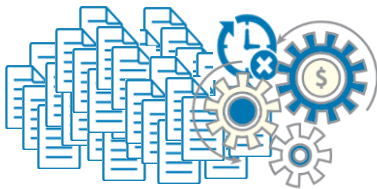
The goal is to allow as many people as possible to own a quality, innovative and energy-efficient home at the best possible price-performance ratio.

The process of each customer until the construction of their houses is complex and requires a lot of contractual e-mails and letters.

On the search for a reliable solution to generate documents and avoid the manual editing of contractual e-mails and letters, Maisons Pierre's IT director found our solution on the Internet and asked Groupe Calliope to test it.

Groupe Calliope is a French leading company specializing in Microsoft Dynamics 365 Business helping companies migrate and adopt new technologies.

The story...



Challenges

- No document generation feature
- High demand of contractual e-mails and letters for customers
- Time intensive manual editing of e-mails and letters
- Manual editing can lead to errors and even legal conflicts



Our solutions

- **DocumentsCorePack** is the #1 solution for fast and simple document generation, processing and automation.



Customer benefits

- Increased productivity and efficiency in the creation of contract documents
- Automated generation of documents from templates and Dynamics 365 data
- Enormous time savings thanks to One-Click-Actions

At-a-glance:

Customer: Maisons Pierre

Website: www.maisons-pierre.com

Customer Size: 500 employees

Country: France

Industry: Building

Core business : Build and sale single-family homes



Challenges

The process of each customer until the construction of their houses is complex and requires a lot of contractual e-mails and letters. Preparing an e-mail takes about five minutes. An average of ten e-mails have to be processed for one customer. One employee manages around 200 customers in one year, which corresponds to 2000 e-mails per year. This process is not only time consuming, but it also leads to a many errors in manual editing. In the worst-case scenario, these types of complications can lead to legal conflicts.

On the search for a reliable solution to generate documents and avoid the manual editing of contractual e-mails and letters, Groupe Calliope's IT director found our solution on the Internet and decided to test it.

Our solution

Since the installation of DocumentsCorePack by Maisons Pierre , an increased productivity and the reduction of time and manual errors were the result.

The automatic generation of documents from templates and Dynamics 365 data as well as the ability to configure Word documents according to Maisons Pierre's requirements are more than appreciated.

Predefined One-Click-Actions is one of the most appealing features of our solution, which helps the company to be more efficient on contractual e-mails and letters.

The company would recommend our solution to others.

"Maisons Pierre is a company who builds around 2000 houses per year. Their business requires a lot of document creation such as sales contracts, town planning, finance and a lot more. Thanks to DocumentsCorePack we were able to automate all these document generation processes, structure their files in SharePoint and use DocuSign in DocumentsCorePack to secure and accelerate the customer engagement."

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