



**mscrm-addons.com**  
Your company for MS-CRM ADD-ONS!  
**Official Partner**



**Georg Gradinger**  
Managing Partner



*With more than 20 years of combined CRM expertise, gorelate offers a unique wealth of experience that they use to bring out the best in their customers' CRM solutions.*

Georg Gradinger is one of our valued partners responsible for the Professional Services Team, Project Operations & Customer Satisfaction at gorelate. Read about his experiences with us.

## 1 The benefits of the partnership

"Time-saving, flexibility & independence as the tool is user-friendly and extremely reliable. We were looking for a solution that would allow the generation of different types of documents as easily and flexibly as possible from Dynamics 365."

## 2 The impact on your organization

"Through the partnership with mscrm-addons.com, we achieved a real win-win situation in our projects. We save time (and therefore budget) in the implementation, can offer our customers a user-friendly solution for document creation and profit from the license revenue."

## 3 How mscrm-addons.com benefits your customers

"A client of ours creates monthly recurring invoices through Dynamics 365 and „DocumentsCorePack“. There are templates with ‚One-Click Actions‘ for five different countries. With this feature, invoices are created in PDF format and sent to the customers via email. In addition, there are templates that create and send payment reminders."

## 4 Key factors when working with third-party providers

"Easy to do business with, easy onboarding process, simple to understand the licensing model, clear focus on partner model and professional support – and that's what we appreciate about the partnership with mscrm-addons.com."