

Tremendous time saving on document processing with DocumentsCorePack for NebraskaLink

NebraskaLink is a partnership of seven Nebraska Telecommunications companies that work together to provide broadband transport services. The mission followed by NebraskaLink is to promote economic growth in the public and private sectors by offering competitive pricing, diversified routing, and redundant facilities to local carriers, Internet service providers, and public and private institutions.

The company has constructed a state-of-the-art fiber optic network throughout Nebraska and is continuing to expand its network.

On the search for a way to modify documents easily, without time-intensive manipulation, NebraskaLink meet the mscrm-addons team during Summit 2017 and approached our company to see if we can help them.

The story...



Challenges

- Time-intensive quote creation
- Complex quotes with 20 different quote types
- High risk of data entry errors
- Significant amount of time each day on creation and sending out quotes (> 3 minutes/quote)



Our solution

- **DocumentsCorePack** is the #1 document automation solution for Microsoft Dynamics 365!
- The solution allows fast and simple document generation, processing & automation based on Dynamics 365 data.



Customer benefits

- Simplification of the quote development process
- Tremendous time-savings
- Reduction of 20 different quote templates to one
- Increased data integrity

At-a-glance:

Customer: NebraskaLink

Website: <http://nebraskalink.com/>

Customer Size: 32 employees

Country: USA, Nebraska

Industry: Telecommunication

Products and Services: Fiber optic network

A lot of challenges

Creating a quote using the inherent Microsoft Dynamics 365 functionality was time-consuming and took up to three minutes per quote. This added up to a significant amount of time spent each day on creating and sending out quotes.

The information required for a quote is complex. With the possibility of quoting 20 different values to the customers, the company needed to be able to hide rows that are not populated when not all 20 values are quoted. Also, NebraskaLink was in a situation where the quote numbers needed to be input manually which increased the risk of data entry errors.

One outstanding solution

[DocumentsCorePack](#) - the #1 document automation solution for Microsoft Dynamics 365 - whenever fast and easy document creation and automatic merge of documents based on Dynamics 365 data is needed, DocumentsCorePack for Microsoft Dynamics 365 is the key!

Since the installation of DocumentsCorePack for Microsoft Dynamics 365 by NebraskaLink, a tremendous time-saving was the result.

The company was able to reduce 20 different quote templates to just one, which not only simplified the quote development process, but also reduced the risk of data entry errors.

“Our goal of finding a streamlined process for creating and distributing quotes efficiently has been realized thanks to MSCRMADDONS.COM. We continue to find excellent uses for the plug-in and hope to continue to improve our processes as the products are enhanced.”

Kasey Robinson, Service Assurance Manager

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